ONECALL HOSPITALITY
Operational Management Specialists

Key Performance Indicator (6 month P&L)

Client

Premises

Period

	Actual	Projected	Var-/+	Banking		Actual	Projected
Total sales	0	0	0	Opening Bank		0	0
Wage Cost %	#DIV/0!	#DIV/0!	#DIV/0!	Balance month end		0	
Food Cost %	#DIV/0!	#DIV/0!	#DIV/0!	Monies in transit		0	0
Drink Cost %	#DIV/0!	#DIV/0!	#DIV/0!	Closing Bank		0	0
Lunch Covers in Month	0	0	0	Ave Lunch p.h		£ -	£ -
Dinner Covers	0	0	0	Ave Dinner p.h		£ -	£ -
Function Covers	0	0	0	Ave Room Rate		£ 66.00	£ -
Rooms Sold	0	0	0			£ -	£ -

Enter Actual Month end Figures into clear cells only

Sales	Aug	Projected	Var-/+	Act YTD	Proj YTD	Var-/+
Bar Takings	-	-	0	0	0	0
Food Takings	-	-	0	0	0	0
Accommodation	-	-	0	0	0	0
Other	-	-	0	0	0	0
	-	-	0	0	0	0
Sales exc VAT	**0**	**0**	**0**	**0**	**0**	**0**
Vat Reserve Account	0	0	0	0	0	0
Cost of Sales						
Bar Purchases	-	-	0	0	0	0
Food	-	-	0	0	0	0
Cleaning/Laundry	-	-	0	0	0	0
Cost of sales	**0**	**0**	0	**0**	**0**	0
Gross Profit	0	0	0	0	0	0
Staff Costs						
Staff	-	-	0	0	0	0
NI Emps	-	-	0	0	0	0
Staff Cost	**0**	**0**	0	**0**	**0**	0
Operating Costs						
Water Rates	-	-	0	0	0	0
Motor/travel	-	-	0	0	0	0
Onecall	-	-	0	0	0	0
Rates	-	-	0	0	0	0
Licences	-	-	0	0	0	0
HLP	-	-	0	0	0	0
Professional Charges	-	-	0	0	0	0
Rental/lease	-	-	0	0	0	0
Commissions/Best w	-	-	0	0	0	0
Insurance	-	-	0	0	0	0
Post and Stationary	-	-	0	0	0	0
Repair/ Refurbishment	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	0	0	0	0
Total Purchases	0	0	0	0	0	0
Operating Profit/Loss	0	0	0	0	0	0
Directors	0	2,500	-2,500	0	0	0
Bank Loan interest (Est)	16,400	16,400	0	0	0	0
Profit	**-16,400**	**-18,900**	2,500	**0**	**0**	0

Equals
Cross Check

Calculations YTD	Calculations Actual YTD Feb	Mar	Apr	May	June	July	August	YTD
Bar Takings	-	-	-	-	-	-	-	0
Food Takings	-	-	-	-	-	-	-	0
Accommodation	-	-	-	-	-	-	-	0
Other	-	-	-	-	-	-	-	0
	-	-	-	-	-	-	-	0
	-	-	-	-	-	-	-	
Sales exc VAT	0	0	0	0	0	0	0	0
Vat Reserve Account	0	0	0	0	0	0	0	0
Cost of Sales								
Bar Purchases	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
Cost of sales	0	0	0	0	0	0	0	0
MORE TEXT ON FULL RESOURCE								
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
Staff Cost	0	0	0	0	0	0	0	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
Total Purchases	0	0	0	0	0	0	0	0
Operating Profit/Loss	0	0	0	0	0	0	0	0
Directors	-							0
Bank interest	-				0			0
Profit/Loss	-	-	-	-	-	-	-	-

Receipts and Payments present period							
Creditors Outstanding Mth end	£ -	Receipts	Week 1	Week 2	Week 3	Week 4	Week 5
Aged + HMRC		Credit Crds	£ -				

Enter budgeted Figures into cells only

Projected YTD Feb	Mar	Apr	May	June	July	August	YTD

Period	£ -	**Cash**	£ -					
Month 2	£ -	**Cheques**	£ -					
MORE TEXT ON FULL RESOURCE	£ -	**Total (a)**	£ -	£ -	£ -	£ -	£ -	
MORE TEXT ON FULL RESOURCE	£ -	**Payments**						
Paye Outstanding	£ -	**Cash suppliers**						
		Cash Wages						
Sales Ledger		**Chq paymnt**						
Period	£ -	**DD and SO**						
MORE TEXT ON FULL RESOURCE	£ -	Total (b)						
Total due	£ -	(a)-(b)	£ -	£ -	£ -	£ -	£ -	

Present Period Notional Profit and Loss - Weekly Record

Sales	Week 1	Week 2	Week 3	Week 4	Week 5	Total	Budget
Bar Takings						0	-
Food Takings						0	
Accommodation						0	-
MORE TEXT ON FULL RESOURCE		0				0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE	0	0	0	0	0	0	0
Sales exc VAT	0	0	0	0	0	0	0
						0	0
Cost of Sales						0	0
Bar Purchases		0				0	0
Food						0	0
Cleaning/Laundry						0	0
Cost of sales	0	0	0	0	0	0	0
Gross Profit	0	0	0	0	0	0	0
Staff		0				0	-
NI Emps						0	-
Staff Cost	0	0	0	0	0	0	0
Water Rates						0	-
Motor/travel						0	-
Onecall						0	-
Rates						0	-
Licences						0	-
HLP						0	-
Professional Charges						0	-
Rental/lease			0			0	-
Commissions						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE		0				0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
MORE TEXT ON FULL RESOURCE						0	-
Total Purchases	0	0	0	0	0	0	0
Operating Profit/Loss	0	0	0	0	0	0	0
Drawings						0	
Bank Loan interest (est)						0	
Profit	0	0	0	0	0	0	0

Reservations and forward Bookings - Mid term

Bar Takings	-	-	-	-	-	-	-	0
Food Takings	-	-	-	-	-	-	-	0
Accommodation	-	-	-	-	-	-	-	0
Leisure	-	-	-	-	-	-	-	0
Cottages	-	-	-	-	-	-	-	0
Sales exc VAT	0	0	0	0	0	0	0	0
Vat Reserve Account	0	0	0	0	0	0	0	0
Cost of Sales								
Bar Purchases	-	-	-	-	-	-	-	0
Food	-	-	-	-	-	-	-	0
Cleaning/Laundry	-	-	-	-	-	-	-	0
Cost of sales	0	0	0	0	0	0	0	0
Gross Profit								
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
Staff Cost	0	0	0	0	0	0	0	0
Water Rates	-	-	-	-	-	-	-	0
Motor/travel	-	-	-	-	-	-	-	0
Onecall	-	-	-	-	-	-	-	0
Rates	-	-	-	-	-	-	-	0
Licences	-	-	-	-	-	-	-	0
HLP	-	-	-	-	-	-	-	0
Professional Charges	-	-	-	-	-	-	-	0
Rental/lease	-	-	-	-	-	-	-	0
Commissions	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
MORE TEXT ON FULL RESOURCE	-	-	-	-	-	-	-	0
Total Purchases	0	0	0	0	0	0	0	0
Operating Profit/Loss	0	0	0	0	0	0	0	0
Directors	-							0
MORE TEXT ON FULL RESOURCE	-	0						0

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	May	June	July	August	Avg Spend	Value £
Rooms						
Functions						
Weddings						
Dinners						
MORE TEXT ON FULL RESOURCE						
MORE TEXT ON FULL RESOURCE						
MORE TEXT ON FULL RESOURCE						
MORE TEXT ON FULL RESOURCE						
MORE TEXT ON FULL RESOURCE						

Reservations and forward Bookings - Month							
	Week 1	Week 2	Week 3	Week 4	Week 5	Avg spend	Value £
Rooms							
Functions							
Weddings							
Dinners							
MORE TEXT ON FULL RESOURCE							
MORE TEXT ON FULL RESOURCE							
MORE TEXT ON FULL RESOURCE							
MORE TEXT ON FULL RESOURCE							
MORE TEXT ON FULL RESOURCE							